

# Essential Plan

HELICOPTERS DIVISION



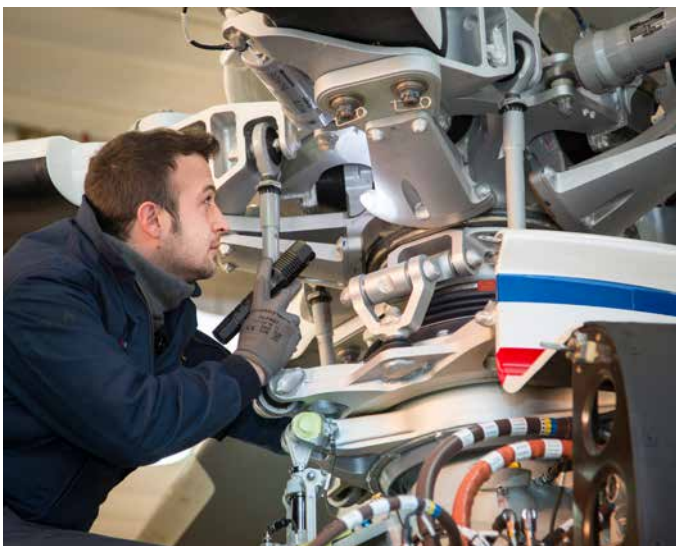


## INTRODUCTION

The new range of Leonardo Helicopters Service offerings consist of:

- › **4 new Service Plans**, focused on different levels of customer operational needs
- › **Service Level** with committed performance guarantee.

Multiple combinations available, **providing customers with flexibility and a clear solution to their support needs.**



## SCOPE OF COVERAGE

The Essential Plan provides:

- › **A Logistic Support Guarantee covering all major components of the helicopter.**

For such major components, the plan provides repair, overhaul, replacement and/or exchange of parts including Life Limited parts and Time Between Overhaul parts.

**Coverage extends to scheduled and unscheduled events, enhancing Customer aircraft availability, reducing inventory costs and optimizing R&O expenses.**

### COVERED COMPONENTS

- › Main Gearbox
- › Intermediate Gearbox
- › Tail Rotor Gearbox
- › Main & Tail Servos
- › Swashplate Assembly
- › Main & Tail Rotor Hub Assembly
- › Main & Tail Rotor Blades
- › Hydraulic Pumps
- › Starter Generators
- › Nose Landing Gear
- › Main Landing Gear.

### COMPONENTS & ITEMS EXCLUDED

- › Labour for scheduled and unscheduled/on-condition maintenance
- › Any costs attributable to abuse or misuse of the aircraft
- › Transportation charges
- › Fuel, lubricants and consumable materials
- › Tools and Ground Support Equipment.





## SERVICE LEVEL

- › An AOG service with 24 hours ex-work delivery.
- › A transparent and guaranteed Service Level, measured as delivery time and delivery schedule adherence
- › Refund if the Service Level is not adhered to the agreement.

## PAYMENT METHOD

**Pay By Hour guarantees a fixed cost per flight hour,** with insurance on covered components. The price doesn't vary, no matter how many times the component is changed – regardless of maintenance frequency.

**Leonardo Helicopters is committed to developing and expanding its Customer support solutions to meet their needs.**

**We always welcome discussions with our current and potential Customers to help us in delivering solutions focused on their operational needs.**

## ADVANTAGES OF A LEONARDO SERVICE PLAN

- › **Higher aircraft availability**  
Providing a guaranteed service level, with enhanced performances compared to transactional purchases
- › **No need of Up-front Investment**  
Taking care of spares provisioning to ensure helicopters are supported
- › **Higher resale value of aircraft**  
Enhancing the helicopters resale value by ensuring it has been maintained using approved parts
- › **Service Bulletins**  
Optionally included to keep the helicopter configuration state-of-the-art
- › **Transportation services**  
Optionally included to optimize logistics.
- › **Cost Predictability**  
A fixed cost per flight hour to assist with controlling Customer budgets and helicopters maintenance costs.



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